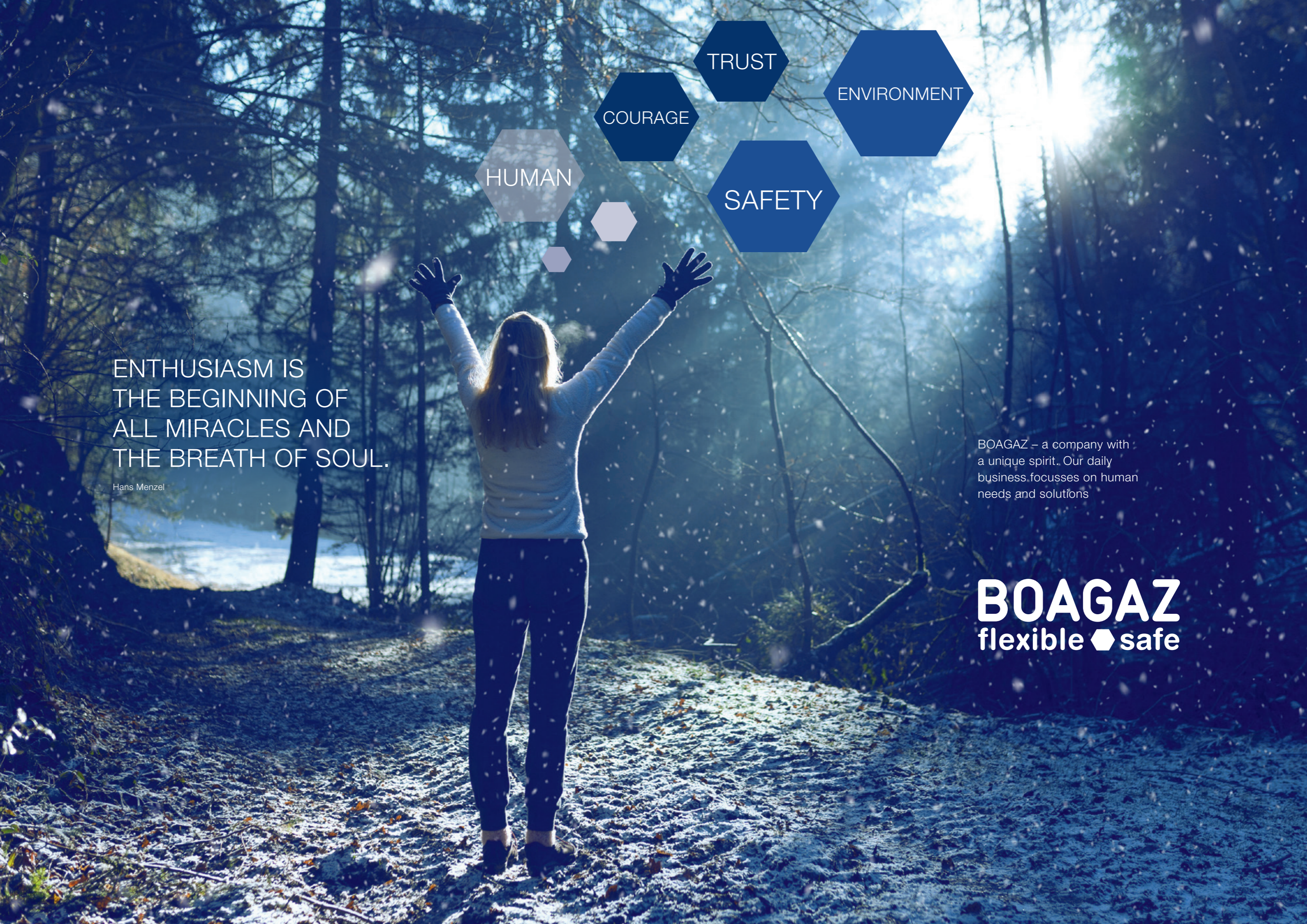


THE WORLD OF BOAGAZ



TRUST

ENVIRONMENT

COURAGE

SAFETY

HUMAN

ENTHUSIASM IS THE BEGINNING OF ALL MIRACLES AND THE BREATH OF SOUL.

Hans Menzel

BOAGAZ – a company with a unique spirit. Our daily business focusses on human needs and solutions

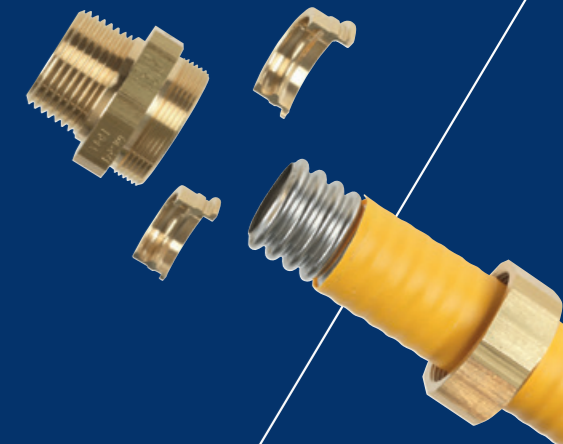
BOAGAZ
flexible  safe

DISCOVER THE WORLD OF
BOAGAZ

SAFE, FLEXIBLE AND
EFFICIENT CONNECTIONS
FOR HUMANS AND THE ENVIRONMENT.



SYSTEM SOLUTIONS
FOR GAS INSTALLATION



CONNECTING SYSTEMS FOR HVAC
(HEATING, VENTILATION,
AIR-CONDITIONING)



WE MAKE THE CONNECTIONS!

OUR CORE COMPETENCE IS SUPPLYING CONNECTING SYSTEMS WITH BENDABLE PIPES AND FLEXIBLE HVAC TUBES.

With this competence, we offer two separate product lines for our customers:



SYSTEM SOLUTIONS FOR GAS INSTALLATION

Our PLT system for gas installation is a product which benefits everybody involved in the field. Being one of the leading producers and suppliers of solutions for gas installation, BOAGAZ has been well known on the European market for many years.



CUSTOMER-SPECIFIC SOLUTIONS

Flexible connections require know-how and reliable quality. We are aware of this and offer customer-specific flexible connecting tube systems to our clients from industry.

THE BASE OF BOAGAZ

- > FOCUS ON HUMAN NEEDS
- > HIGH-QUALITY PRODUCTS
- > CLEAR STRUCTURES

HUMAN NEEDS

BOAGAZ's company philosophy is centered around human needs. We develop solutions for people together with people, with special emphasis on respectful cooperation. Growing relationships and a collaborative spirit have created a sound foundation of our company. The enthusiasm and motivation of the BOAGAZ team as well as our product solutions and reliability towards partners and customers have made BOAGAZ what it is today.

PRODUCTS

Our task is to deliver high-quality connecting systems for gas installation as well as flexible HVAC connecting systems to our customers. We lay special emphasis on the quality and careful manufacturing of materials. Our products are part of your success and create added value.

ORGANIZATION

BOAGAZ stands out for its clear structure and short decision-making channels. Our corporate structure and decentralised organisation enable us to react quickly to changes in various markets. This brings us close to our customers and allows us to respond personally to their wishes. As a company, we are constantly developing, always working solution-oriented and efficiently.

„BOAGAZ is a company which has developed into the right direction with incredible speed and never stands still. We are very grateful for that.“

Rainer Zimmermann
BOAGAZ founder and CEO

FROM ZERO TO 100!

COURAGE TO CHANGE

From start-up to corporation

2011

FOUNDATION OF BOAGAZ VERTRIEBSGESELLSCHAFT IN AUSTRIA

Searching for an innovative product, Rainer Zimmermann and his co-founder discover the CSST system of WARD Manufacturing (a company of the Hitachi group) and acquire the right of sale in Austria.

2014

TAKEOVER OF THE RIGHT OF SALE OF THE CSST-SYSTEM IN EUROPE

Shortly after the foundation the company successfully acquires exclusive rights of sale of the system for all over Europe.

SALES PARTNER SOPER FOR BENELUX COUNTRIES

In the same year the company enters the market in Belgium, the Netherlands and Luxembourg together with our sales partner SOPER

2016

FOUNDATION SUBSIDIARY BOAGAZ FE SAS IN FRANCE

The foundation of a French subsidiary guarantees to be close to the customers in one of the most important gas consumer countries in Europe. Distribution activities start with a local team.

SALES PARTNER TERRAGAZ FOR EASTERN EUROPE

After successful approval in the first countries in Eastern Europe, our company enters the Eastern European market through a local sales partner.

2018

**EXTENDING THE
PRODUCT PORTFOLIO**
BOAGAZ adds the business line „flexible connecting systems for customers in the HVAC industry“ to its portfolio.

2017

FOUNDATION SUBSIDIARY BOAGAZ DEUTSCHLAND GMBH

Rapidly growing demand in Germany leads to the establishment of a subsidiary in Germany.

CORPORATE RESTRUCTURING

Corporate restructuring becomes necessary because of the development of the company and the establishment of the subsidiaries in European countries. Foundation of BOAGAZ Management GmbH, with the branches abroad as subsidiaries.

LET THE
FUTURE
BEGIN! >



SAFETY – ORIGIN OF AN INNOVATIVE PRODUCT

FROM JAPAN
VIA USA TO
EUROPE

JAPAN, 1980IES:

The idea of flexible gas pipelines is a spin-off of the challenge to make rigid gas pipelines safer in the event of earthquakes. A few years later, CSST systems (Corrugated Stainless Steel, also called Pliable Tubing = PLT) triumphantly spread all over the world.

BOAGAZ
flexible ● safe



SAFE USE
FOR ALL
GASES

CONVINCING QUALITY AND SAFETY

Our system has proven itself worldwide for over 40 years and convinces with unprecedented advantages. Compared to other CSST systems, we rely exclusively on high-quality materials and maximum safety thanks to double-sealing fittings. Only the highest quality stainless steel – grade 1.4404 – is used for our pipes.

Our pipes leave the factory **100% leak tested**. The special 3-fold heat treatment, the easy handling and the outstanding wide range of dimensions and connectors distinguish us from our competitors and guarantee the confidence of our customers all over Europe.

Our pipes, fittings and connectors for the CSST system are supplied exclusively by reliable partners from Europe and the USA. **Constant quality and safety is guaranteed** by continuous checks and high standards.

TRUST – A STRONG WORD

If you want to be successful over long period of time, you must cherish your partner's trust and handle it with utmost care.

DEVELOP RELATIONSHIPS

Trust is the base for joint success. On one hand we trust our new team members and business partners, on the other hand our customers trust us before the first application of our products and services. An efficient business relationship relies on trust.

At BOAGAZ we are very much aware of this.

We consider trust as one of the most essential core values within our company. This attitude has made BOAGAZ what it is now –

a supplier of system solutions for gas installations and of flexible connecting systems for industry all over Europe.

PARTNER FOR INDUSTRY

SAFELY NETWORKED

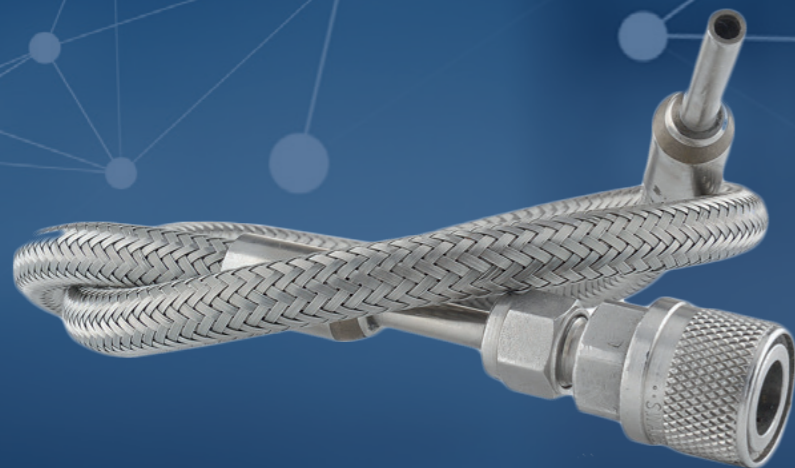
As an optimally networked provider in the field of flexible connection systems we have the opportunity to provide our customers in the industrial sector with components individually manufactured for them. Take advantage of our expertise in the field of flexible connecting tubes and benefit from easy and fast processes to obtain the required components for your products!

WE FIND THE BEST SOLUTION FOR YOU.

We see ourselves as a full-service provider regarding customer-specific manufacturing of flexible connecting tubes. You can either give us ready-made specifications for production or have your specific solution developed by our own engineering team. Whatever you decide, our team will be happy to give you support and advice.

FROM A TO Z

Apart from our CSST system for gas, BOAGAZ engineering is at your disposal for all areas and products where flexible connections are needed.



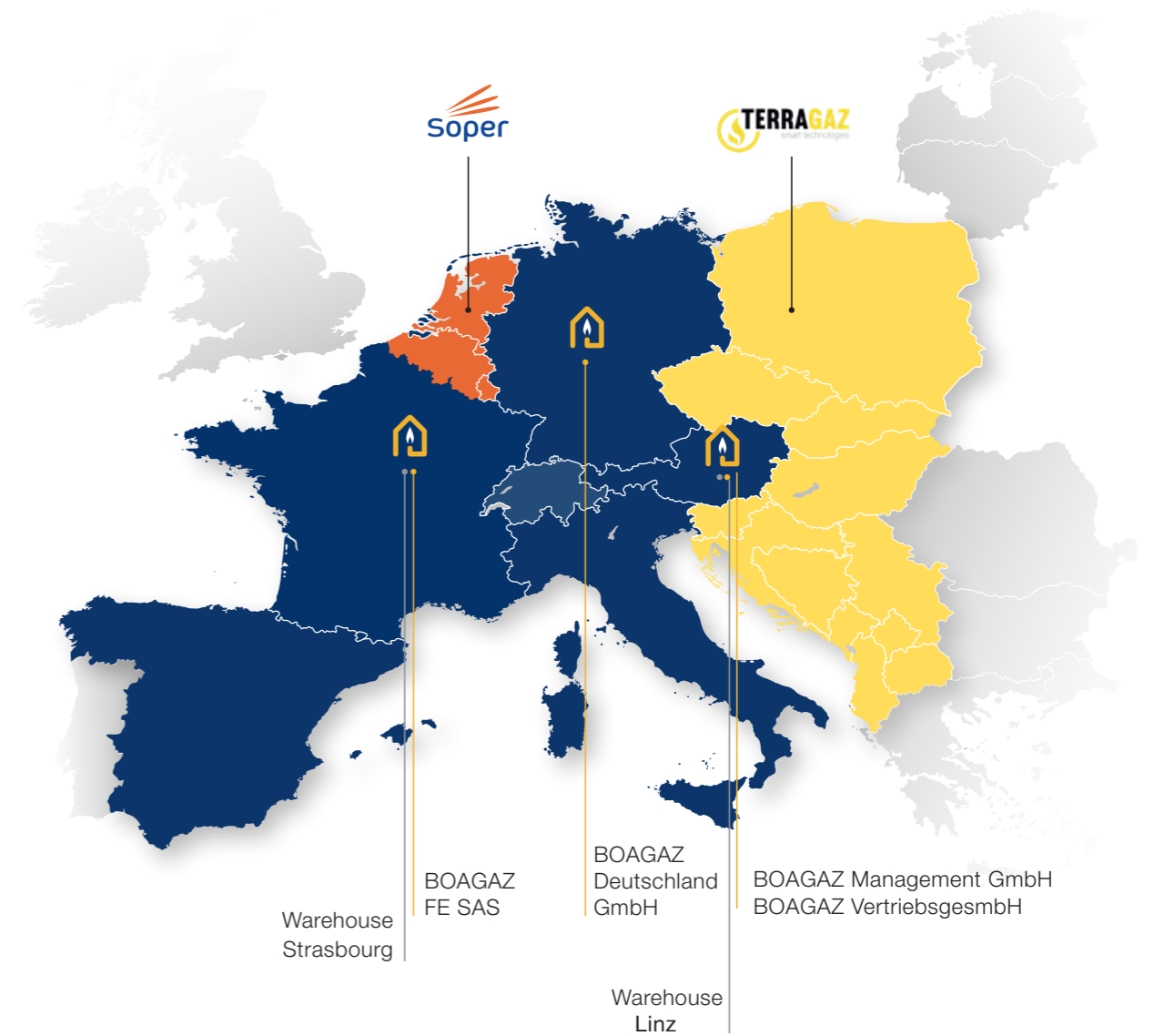
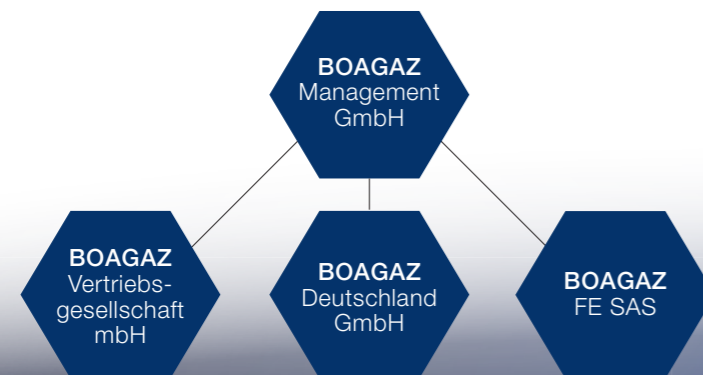
A customer will not just buy a product, but will always buy what the product does for him.

Peter F. Drucker

GLOBAL, BUT STILL REGIONAL

TRUST IN BOAGAZ.
WE OFFER HIGH-QUALITY
PRODUCTS AND CUSTOMIZED
SERVICES ALL OVER EUROPE.

Benefit from local sales partners and our own branch offices. Our closeness to the market and customers is one of the essential factors of our success. This active proximity helps us to react immediately to special wishes and market changes and to offer optimum support to our customers.



Customer satisfaction and success are based on constant development of the whole organization.

WE ARE ...

As a team, we are constantly working to strengthen our company base and to adapt it to the requirements of the various markets. Together we contribute to making the company fit for the future and to satisfying our customers' needs in an optimal manner.



firm, but sincere

Clear communication, uncompromising towards the quality of our product, understanding towards human needs, and with heart and mind in the matter every day.



versatile & flexible

With our own development engineers and our decentralized structure, customer wishes are implemented in the shortest possible time.



fair & loyal

Here we are almost oldfashioned – for us, agreements made by handshake are worth the same as a signature.



MOVING FORWARD TOGETHER

In addition to technical expertise, the people behind BOAGAZ bring motivation and enthusiasm to the company. These are the qualities that mobilize competence and create joint success.



THINKING THE FUTURE WITH FORESIGHT



„THE BEST WAY
TO PREDICT THE FUTURE
IS TO DESIGN IT.“

Rainer Zimmermann
BOAGAZ founder and CEO

ALL IN ALL

On the previous pages you have been informed about our company structure and the underlying values of our company culture. To keep up sustainable success, we undertake daily efforts to strengthen and develop BOAGAZ as a company with a holistic approach.

THINK AHEAD

Gas installation is our core line of business. Additionally, we have succeeded in actively designing and advancing our future by expanding our services to flexible connecting systems for the whole HVAC sector.

OPEN TO NEW DEVELOPMENTS

We are open to new developments and have the courage to break new ground. Our solution-oriented approach and closeness to our customers help us understand their needs and react to customer wishes at an early stage. These features allow us to pursue and strengthen our position as a responsible quality leader every day.

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